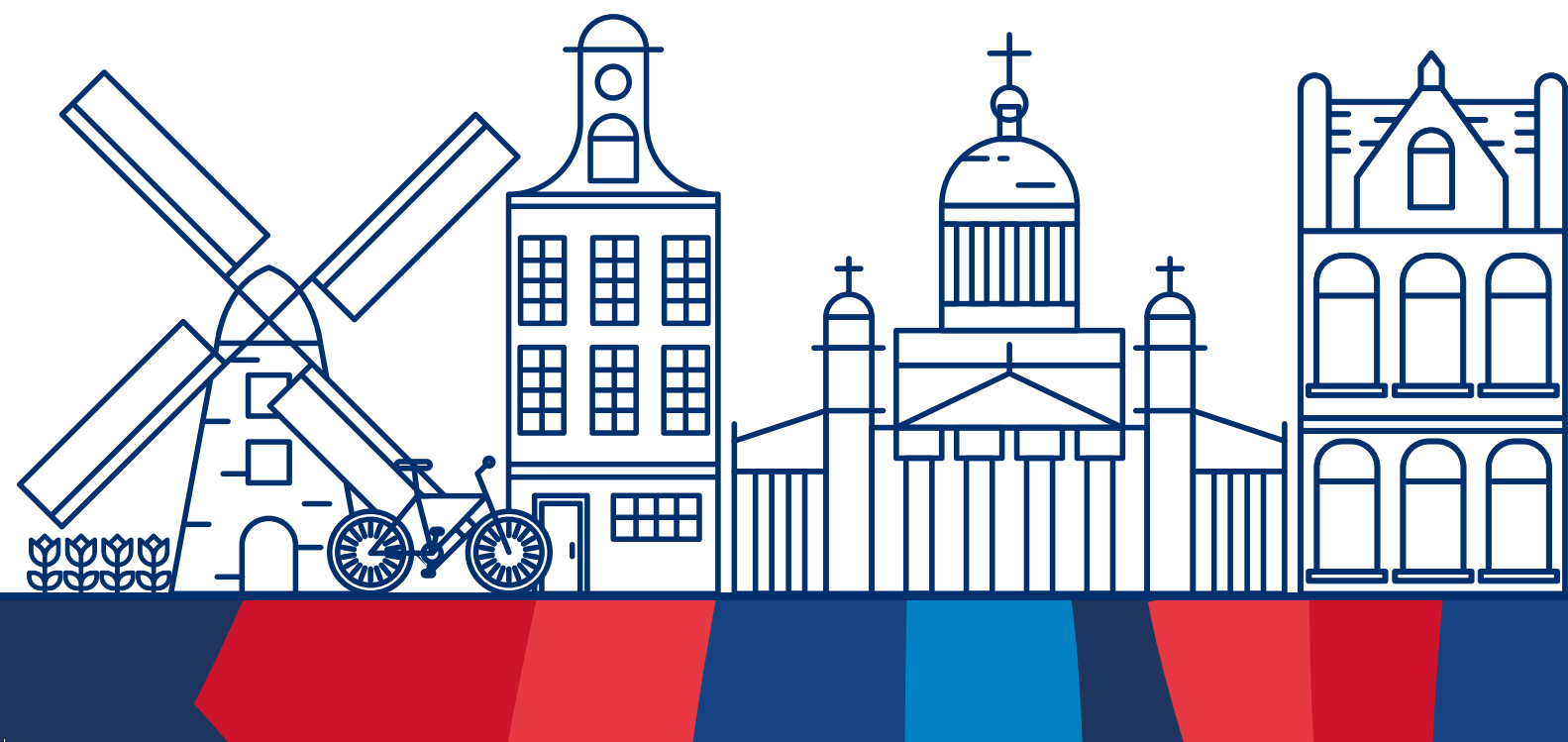




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Wood fibres, molecules, residues and side streams are the building blocks of the future.

UPM has been using them for decades to produce renewable and responsible products.

We develop thinner and lighter materials, and constantly challenge ourselves by expanding into new end-use areas.

We believe in a future beyond fossils.

upm.com/biofore

A FUTURE

BEYOND FOSSILS



INSPIRED by the limitless opportunities of bioeconomy

DELIVERING renewable and responsible solutions

INNOVATING for a future beyond fossils

UPM **BIOFORE**
BEYOND FOSSILS

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WORDS OF THE HONORARY CHAIRPERSONS

The Ambassador of Finland, H.E. Ms Päivi Kaukoranta

The robust economic growth in the Netherlands has continued and market signals on several sectors have been very strong. The Netherlands is, however, among the countries which will be most affected by the Brexit and 2018 has been marked with the preparation of the Netherlands to Brexit – whichever format it would take.

In Finland, the Government was able to witness in December the fulfillment of one of its important targets once the employment rate reached 72% and there are some 150.000 jobs more than in the beginning of 2016. Both young as well as aged workers have found employment. People's expectations for the future are positive, which is seen in their everyday life and the level of consumption even if some words of caution concerning the course of growth of economy have been put across.

with establishing contacts with local businesses and trade promotion agencies has been valued, as the trade promotion agencies have well-established linkages to local business environment in many growth sectors. The Embassy will keep on publishing its reports on trade and economy on the Embassy's webpage, social media channels and through the global marketopportunities.fi database.

According to a survey conducted in April 2018, fostering foreign relations of Finland is the most important task of the Ministry for Foreign Affairs of Finland. Finnish people consider that the next important task is promotion of Finnish economic interests abroad. According to this poll survey, the Ministry together with its embassies has succeeded reasonably well in promoting Finnish economic interests abroad.



The trade between Finland and the Netherlands has likewise kept on growing. This is reflected also in the growing number of Finnish companies, state and municipal authorities, NGOs and research institutes approaching the Embassy.

In the course of the year, the Embassy together with the Finnish Dutch Chamber of Commerce and other collaborators has organized several events of which I would like to highlight only few. In April-May 2018 the Embassy organized together with the support by Finnair, Voigt Travel, Kone and Reaktor, a photo exhibition on Finnish nature. A three-week exhibition at a central location at the city hall of the Hague was to raise the Dutch people's awareness of Finland as a tourist country. Number of Dutch tourists in Finland has risen in recent years. They seek in their travels adventures that Finland has to offer: clean nature, unbuilt environment and wealth of waterways.

Finnish companies showed their interest in the Dutch market also in the Team Finland's Meet and Greet event in Helsinki in August – 22 companies visited the Netherlands stand.

Feedback from companies that have used commercial services or guidance by the Embassy has been rather good. Especially the Embassy's help

In June, the Embassy organized together with Business Finland at the Kone premises a seminar on energy efficient building solutions. In July, the Embassy hosted a networking reception on the occasion of the visit of the Finnish National Circular Economy Steering Group with high level participation from both private and public sector.

Cooperation between Nordic Embassies and Chambers of Commerce is in the uptrend. The Finnish, Swedish and Norwegian Chamber of Commerce in the Netherlands and Danish Dutch Business Club welcomed participants once again to Nordic Talks. This year's Diversity Summit was an interactive discussion on understanding, accepting, and valuing differences between people with the understanding that diverse and inclusive companies have a better competitive edge and often better financial performance, creativity and innovation.

Dutch socio-political solutions and social innovations attract interest in Finland; Netherlands is an important benchmarking country to Finland. In October the Finnish Minister of Family Affairs and Social Services Annika Saarikko and the Dutch Minister of Health, Welfare and Sport Hugo de Jonge met in The Hague with a special focus in elderly and health care as well as reforms.



Personally, I had the pleasure to be acquainted with the local business community, diverse Finnish actors and the Nordic Chambers at the Meet and

Greet event in November at the Kone premises. Another particularly honorable moment was the presentation of the decoration of the Knight of the Order of the White Rose of Finland to the General Manager of the FDCC Patrice van der Heiden in December as an expression of gratitude for his long-lasting and dedicated work that has greatly benefited the Finnish society.

In December the Katowice Climate Change Conference, nearly 200 nations agreed on rules to implement the 2015 Paris agreement. In his traditional new year's speech on 1 January 2019, the President of the Republic Sauli Niinistö stated, "From all of us, mitigating climate change demands the ability to give up something. The era of material abundance and continuous growth is about to change. It does not have to mean the end of welfare. It must not mean the end of equal opportunities. We have to be able to redefine the elements of the good that we strive for. Humans are adaptable and inventive. The new good can thus be better than the previous one."

In the course of 2018, the Dutch Government has been preparing a national climate agreement, which will provide also various possibilities of cooperation between our two countries, including energy transition and new business models. One attractive area of cooperation has appeared to be circular economy. Finland and the Netherlands were the first EU countries to publish a national programme on Circular Economy. Cooperation in this field will continue to strengthen.

I would like to thank everyone for the excellent cooperation in 2018 and wish you success in all your endeavors in 2019.



PÄIVI KAUKORANTA

Ambassador of Finland to the Kingdom of the Netherlands

The Ambassador of the Netherlands, H.E. Mr Cees Bansema

It is a pleasure to make my first contribution to this annual report.

My position as Honorary Chair is a new one, compared to my Finnish counterparts who have been for many years addressing the members and readers in this publication of the FDCC.

It was less than a year ago when I hosted at Villa Kleineh the launch of the Finnish chapter of the FDCC. Since then three enthusiastic members, Sari, Loek and Mark, have taken up the responsibility to truly get the Finnish chapter up and running. Last August they organised a successful 'meet and greet' event at Accountor's premises here in Helsinki, which led to more members, including some of Dutch companies, established in Finland.

In March there will be a working breakfast at Eficode, with I am sure a good turnout of new members. I would love to see a next event being organised by one of the leading Dutch companies, who are established here in the Helsinki-region, so that the Finnish chapter truly "mirrors" its bigger and older brother in the Netherlands.

As the Dutch ambassador in Finland I do see the added value of Dutch and Finnish business to meet in a more structured and organised manner, so needless to say I am a big supporter of the newly established chapter. You can count on my further support!



I would love to see a next event being organised by one of the leading Dutch companies, who are established here in the Helsinki-region, so that the Finnish chapter truly "mirrors" its bigger and older brother in the Netherlands.



CEES BANSEMA

Ambassador of the Kingdom of the Netherlands to Finland



Finncham

BUSINESS NETWORKS CAN SUPPORT YOUR BUSINESS

The internationalisation of companies requires constant work. Especially small and medium sized enterprises need help and support. The correct local contacts and partners can be a very important part of internationalisation process. Therefore, I believe that the global Finncham network can offer excellent support for the internationalisation of companies including SMEs. The Finnish-Dutch Chamber of Commerce as one of 35 global key Finncham partners can also play an important part in strengthening business relations between the Netherland and Finland.

A couple of years ago the Finland Chamber of Commerce decided to summon bilateral Finland-related Chambers of Commerce, Business Councils and Trade Guilds to join the so called Finncham Network. AmCham and British Chambers of Commerce global network was a role model for setting up such a network. Today the Finncham network gathers and reaches from China to Korea, Africa to Asia, and America to Europe.

The Government of Finland can offer excellent TeamFinland public services for companies' service. Finnish Embassies abroad, Trade Promotion Agency called Business Finland and Trade Export Finance Agency Finnvera are important public service providers for companies in internationalisation.

However, private actors and business networks such as bilateral Chambers of Commerce and Business Councils can also offer useful market information, business contacts and matchmaking for companies. The Finncham Network gather these private actors in closer co-operation. Through the Finncham Network a company can find good local private partners or experts to guide them in market entry or in market research.

The Finnish Dutch Chamber of Commerce is an excellent example of such a privately driven forum in which big and small companies can do co-operation and help each other in opportunities and challenges related to Dutch-Finnish trade.

When public TeamFinland resources and services are limited in the Netherlands and in Finland to promote bilateral trade and investments, the importance of the Finnish Dutch Chamber of Commerce is emphasized. It is essential to have functioning public services but in particular, business-driven forums like the FDCC in which members can share knowledge, experiences and take action to strengthen Dutch- Finnish business relations.

Business Networks like the FDCC are very relevant today when trading is no longer Business-to-Business nor Business-to-Consumers. Today, business is H-to-H, Human-to-Human. People to People!



TIMO VUORI

Executive Vice President,
Finland Chamber of Commerce,
Executive Director, ICC Finland

INTRODUCTION TO THE FINNISH DUTCH CHAMBER OF COMMERCE

The Finnish Dutch Chamber of Commerce (FDCC) is a unique non-profit organization for Finnish-Dutch relations with business content. We provide a networking platform and unique marketing opportunities that will raise the brand awareness of your company within the FDCC network. We exist to serve our members, companies and professionals with bilateral interest between Finland and the Netherlands.

We believe in the power of Finnish and Dutch business relations. We offer professionals a way to share their common interest, networks and knowledge in a Finnish-Dutch context.

As a company or business professional you have many reasons to join us: we offer a meeting platform and enhance personal encounters with other business professionals. Out of these encounters you as our member, may find new business opportunities, increase your business knowledge and widen your personal connections with like-minded people. FDCC is also an excellent platform to support your personal development and share experiences about the Dutch-Finnish business and business culture.

We work with many stakeholders and other bilateral business clubs, like the Swedish Chamber of Commerce, the Danish Dutch Business Club, other European chambers, Finncham Network, TeamFinland, as well as the Dutch, Finnish and Nordic Embassies. New collaborations are continuously sought after as they offer great opportunities for widening our services and networks for you.

Our main member groups are: Corporate Members (including Patron Members), Individual business professionals & Entrepreneurs and Young Professionals & Students. Besides the common FDCC services all these groups have needs of their own.

Our aim is to offer every group more specific services. A unique cross-company, the Young Professionals Program, includes a mentoring program that is a great way to connect the Young Professionals with the more senior members for mutual learning. Patron members get exclusive visibility events with the Ambassador and additional services as a reward for their additional financial support for the FDCC operations.



Our members are passionate and voluntarily willing to share knowledge, experience and connections to empower the activities of the Chamber.

Business professionals of today are facing hard times and many challenges. We in the FDCC believe in personal relationships and trusted connections. That is why we want to offer our hand to you; to demonstrate that networking does not always need to be serious business and that it can be fun too.

Active and enthusiastic members form the core of the Chamber, and they are very valuable for the organization.

If you want to be an active member, we offer possibilities for you to present yourself and your suggestions for activities, don't hesitate to contact our Office.

Follow the Finnish Dutch Chamber of Commerce on social media and stay up to date on news and events!



Finnish Dutch Chamber of Commerce



@FinDutchChamber



@findutchcham



@FinnishDutchChamberOfCommerce

Don't forget to visit our website at **fdcc.eu**



THE BOARD OF THE FINNISH DUTCH CHAMBER OF COMMERCE

The FDCC Board



PÄIVI KAUKORANTA

Honorary Chair of the Board
Ambassador of Finland



CEES BANSEMA

Honorary Chair of the Board
Ambassador of the Netherlands



SANNA TAURIAINEN

Chairperson
Unilever



ANNE BERGSHOEFF

Vice-Chair
Netherlands Enterprise Academy



MERVI BARTH

Treasurer
TMF Group



RENÉ KÖHLER

Board Member
Scandinavian Seasons



JESSE REP

Board Member
UPM



JOHANNA RAIVIO

YP Coordinator
Gladwell Academy



EERO VENTO

Board Member
Embassy of Finland

Words of the FDCC Chairperson

On behalf of the board I would like to thank all our members and partners who made the year 2018 a success!



We are glad to see that the FDCC committee in Finland is taking an active role, and we look forward to expanding our network even further in Finland.

The year 2018 was the year after the big celebrations of Finland 100 and Finnish Dutch Chamber of Commerce reaching its 30-year milestone. Despite the busy previous year, we were glad to see active participation from our members in 2018 as well. In 2018, we expanded the FDCC network to Finland, became an official Finncham partner and opened an office in Rotterdam. We also organized several events around today's hot topics: digitalization, diversity, networking & personal branding, just to mention a few.

During the business trip to Finland in March, we had a 2-day program filled with inspiring speakers, company visits and networking events. Intensifying Finnish-Dutch relations has been on the agenda of the FDCC for a long time, and during the business trip the founding meeting of the Finnish-Dutch Chamber network in Finland was held at the residence of the Dutch Ambassador in Finland, H.E. Mr. Cees Bansema. We are glad to see that the FDCC committee in Finland is taking an active role, and we look forward to expanding our network even further in Finland. Our FDCC committee in Finland was formed by Sari Kuvaja, Loek van der Helm and Mark van der Putten.

Last autumn, the FDCC representation attended the Finncham day in Helsinki, and we became an official partner of the Finncham network, which means that we are now one of the 35 accredited Finnish Chambers of Commerce globally. In October we had the pleasure of welcoming the new Ambassador of Finland to the Netherlands,

H.E. Ms Päivi Kaukoranta. During the Meet & Greet event Ms Kaukoranta accepted the invitation to become an honorary chairperson next to her Dutch counterpart in Finland. In 2018, we also welcomed three new board members: Mervi Barth became our treasurer, Eero Vento joined as representative of the Embassy of Finland, and Johanna Raivio joined the board as a Young Professionals coordinator.

Despite its 31 years of existence, the FDCC hasn't had an own office space. In December we signed a rental contract with the Finnish Seamen's Mission and opened a new office space at the Finse Huis in Rotterdam, which allows the FDCC Office to have its own space for the daily work and to meet our members and partners.





And last but not least, right before closing the year, our General Manager Patrice van der Heiden was granted the decoration of the Knight of the Order of the White Rose of Finland, issued by the President of Finland Mr Sauli Niinistö. Patrice has been the backbone of the FDCC for years, and this was a well-earned recognition for his dedication!

We already have a very exciting agenda ready for 2019, and we are hoping to meet many of our members and partners during the new year as well!



SANNA TAURIAINEN
FDCC Chairperson

Words of a leaving Board Member

Changes are good every now and then. It brings new energy and new opportunities. But a change also has consequences. Sometimes you have to give up on some things. But this is also the best moment for a retrospective moment. And this moment is exactly what I would like to share with you for this FDCC 2018 Annual Report.



Finland and the Netherlands are a match made in heaven... and committed people will get this match to a next level!

2018 has been a life changing year to me. I got married, became a father to a son called 'Kars' and bought and renovated a place to live with my family in Aalsmeer. I don't want to bother you too much about my personal situation, but those personal changes do have effect on the way how I used to run my travel business Scandinavian Seasons B.V... mainly as a traveler! Living semi-permanent in the two countries, Finland and the Netherlands.

With this Finland-Netherlands business connection I was honored to become a board member of the FDCC in 2014. For me it was a great opportunity to learn more about other companies, my own company and myself. Being an entrepreneur, I believe it is important to have a closer look at other companies, branches, customer groups, employees, philosophies, organisations, etc. as we learn by doing. It is not easy to find a network that is willing to share as much if there isn't any common gut feeling... after all we're on the same boat. That's exactly what makes FDCC attractive! It is about business, but it is also about shared emotions and passion for both countries, people and culture.

Being an owner of a company you're used to being able to follow your own path and you are able to make quick decisions. In a board it is necessary to follow the common FDCC goals and a decision can only be made by approval of a majority within the board. In the past 5 years

I have learnt so much about a more diplomatic way of communication. To listen to the arguments of others and to have an opinion only when needed... and believe me, sometimes that wasn't easy!

I got familiar with many corporate branches, the Finnish and Dutch Embassies, ZZP/self-employed, Young Professionals and the FDCC trainees. And all are doing many things differently, but there are also so many similarities. As far as I know, there isn't any school where you can learn all the different faces of business, but I'm grateful for the knowledge that I have gained from FDCC initiatives!



At the annual meeting event in April I'll resign from my board membership. After five years at the board it is good to make way for others who are as eager as I when I started and which result in new initiatives, fresh ideas and power to achieve something between Finland and the Netherlands. Of course, I will stay as a member! Finland and the Netherlands are a match made in heaven... and committed people will get this match to a next level!

If someone asks me why to join FDCC? Just read my answer!

Many thanks to Patrice and my fellow board members!



RENÉ KÖHLER

Scandinavian Seasons B.V.

THE OFFICE OF THE FINNISH DUTCH CHAMBER OF COMMERCE

Words of the FDCC General Manager



The growing trade between Finland and the Netherlands, the start of the FDCC in Finland, the fact that we became an official Finncham partner, the rental agreement between the FDCC and Finse Huis, the long list of events, the successful business trip to Helsinki, the Meet & Greet with the new Finnish Ambassador, the good Nordic cooperation, the increasing number of members (see the graphs); you can read all about this on the other pages in this Annual Report.

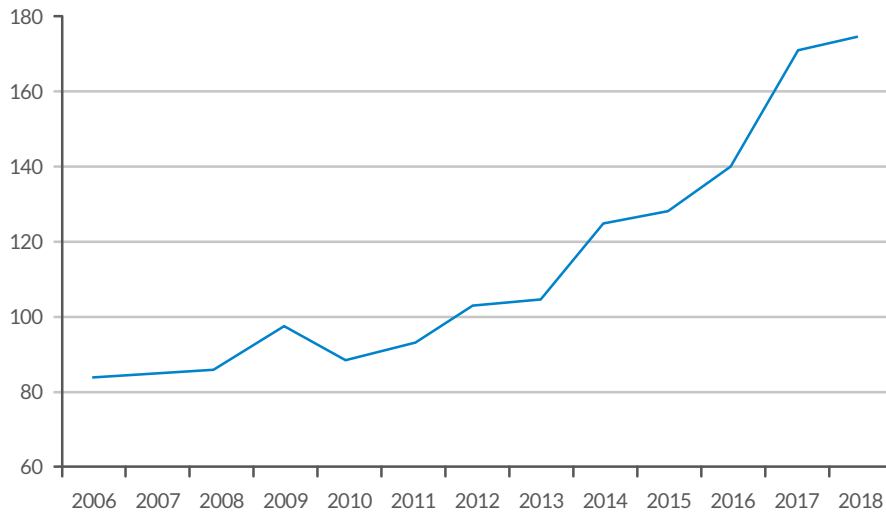
As General Manager of the Finnish Dutch Chamber of Commerce, I only want to say that it was again a pleasure to play an active role in the Chamber. I like to thank the FDCC Board for their trust and nice cooperation, I'm looking forward to continue this the coming years. I also like to thank our trainees from 2018, Pia and Sonja. With their hard work and support the FDCC could make another step forward.

For me personally, 2018 was of course special. During the Annual General Meeting I received the Finland 100 Medal of Merit of the Finnish

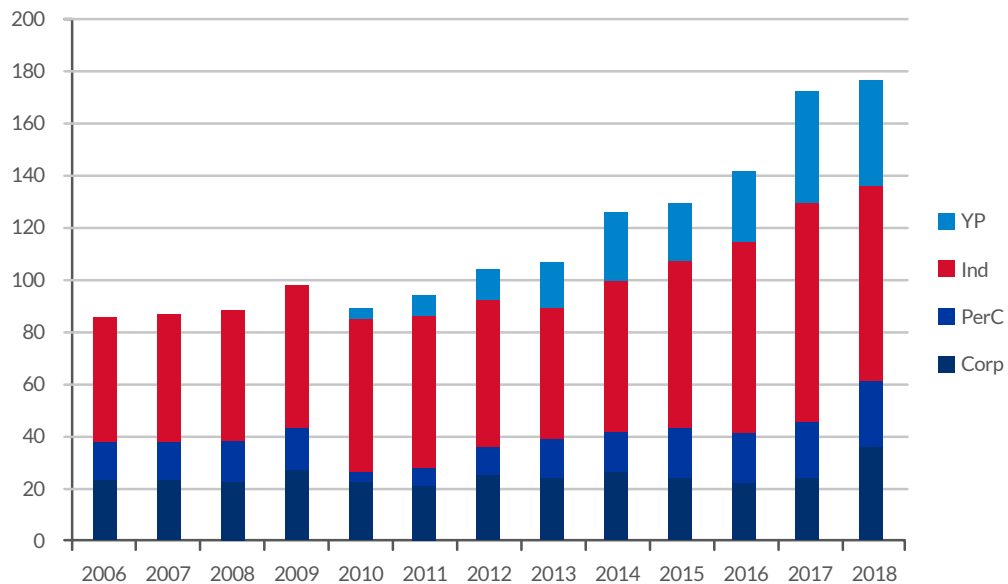
Chamber of Commerce. I like to thank the FDCC Board for arranging this. In December 2018 I received the Order of the White Rose of Finland, presented by the Ambassador of Finland. Truly a great honour for which I'm very grateful. I will wear this decoration with pride.



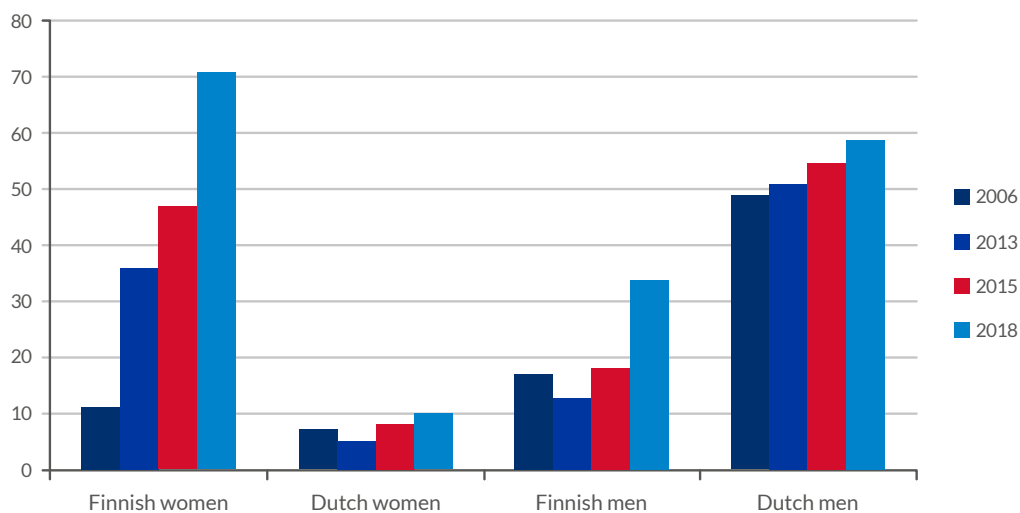
Total members



Members per type of membership



Members by gender and nationality

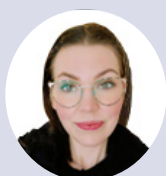


FDCC Trainees 2018

“ I was fortunate to get an opportunity to complete a five-month marketing and communications traineeship as a part of my university studies at the Finnish Dutch Chamber of Commerce during the autumn period of 2018.

Throughout this traineeship, I have had the pleasure to take part in several memorable events - from the annual Nordic Talks to the Meet and Greet event for the new Ambassador of Finland to the Netherlands, and the Nordic Circular Economy Summit. More so, I have had the honor to meet proficient board members and dedicated professionals that are part of the growing member community. I have gained more than a handful of valuable experiences in the field of marketing and communications and completed several associated responsibilities and assignments that have advanced the professionalization of the non-profit organization.

Upon completion of my traineeship period, I want to extend a special thank you to Patrice and the board for introducing me to FDCC's daily operations and given a chance to witness the importance of business networking groups. Lastly, as a newly joined member of the FDCC community, I hope to see you in future FDCC events.



SONJA KARVONEN


“ My internship at the FDCC was a mix of marketing and communications, event organization, administration and learning about the cooperation with members and stakeholders. Working closely with the board, I was watching ideas turn into plans and participated in a wide range of tasks from brainstorming to evaluation of past events.

Unsurprisingly, the importance of a vast and generous network, good communication skills and an appealing professional brand was highlighted on all occasions. Additionally, I was inspired by the success stories of the community's capable members. I am grateful to the board of the FDCC and Patrice for the opportunity to learn more about this international and dynamic organization; hopefully our paths will cross again in the future!



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EVENTS 2018



25th of January

FDCC Afterwork
Amsterdam



8th of March

Annual General Meeting
The Hague



20th of March

Business Trip
Helsinki



18th of April

Personal Branding & Business Image
Hoofddorp (Nokia)



24th of May

YP Pub Quiz
Utrecht



14th of June

Flokk Company Visit
Rotterdam
*Organised by DBCC, FDCC, NORDCC
and SweCham*



30th of August

Meet & Greet
Helsinki (Accountor)



13th of September

How to Slice an Iceberg
The Hague

15th of September

Crayfish Party
The Hague
Organised by VNF

27th of September

Business Skill No.1: Networking
Amsterdam (Atlas Fiscalisten)



11th of October

#Nordictalks 2018:
Amsterdam
Organised by DBCC, FDCC,
NORDCC and SweCham



17th of October

YP Brewery Visit
Amsterdam
Organised by FDCC and SweCham



15th of November

Meet & Greet
The Hague (KONE)



7th of December

Independence Day Party
Rotterdam
Organised by Foundation Finland 100

THE FUTURE OF WORK with Futurist Timo Mashiya-Veikkola, Amsterdam, 25th of January

To guide our way through the jungle of scenarios we invited futurist Timo Mashiya-Veikkola to share his vision and scenarios of the future. The event was held in Amsterdam, Bulelani restaurant at Scrapyard where we also enjoyed a delicious dinner afterwards.



Annual General Meeting, 8th of March

The FDCC arranged the Annual General Meeting at the residence of the Ambassador of Finland, Ms. Katri Viinikka. It was noted that 2018 marked 100 years diplomatic relations between Finland and the Netherlands.



Business Trip to Helsinki 20th + 21st of March

The programme of the visit was filled with inspiring speakers, company visits and networking events. The founding meeting of the Finnish-Dutch Chamber network in Finland was held at the residence of the Dutch Ambassador in Finland, H.E. Mr Cees Bansema.





(Photographs by Hanneke Bergsma)

Personal Branding and Business Image with Michiel Maandag (Monday Brand Advisory) and Jenni Rynänen (I On Image) at Nokia headquarters in Hoofddorp, 18th of April

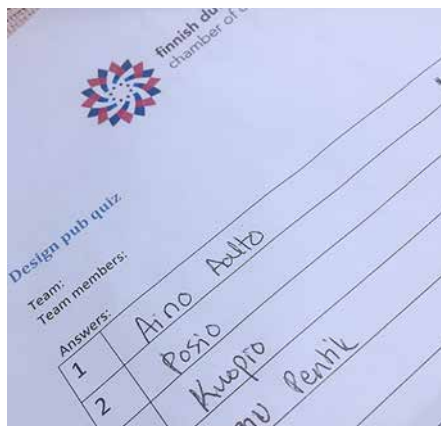
In the digital age, your personal on-and offline brand makes a difference. International brand advisor Michiel Maandag talked about how to brand yourself online and image consultant Jenni Rynänen presented on how to support your personal brand with a unique style. At the event, there was a possibility to take a new profile picture for your CV or LinkedIn by our professional photographer Jenna Rutanen.



(Photographs by Hanneke Bergsma)

YP PUB QUIZ with Pentik, Utrecht, 24th of May

We visited the shop right before the pub quiz to shop with an exclusive 15% discount for all pub quiz attendees. The evening then continued with drinks in the heart of Utrecht.



How to Slice an Iceberg: Agile and Digital transformation with KodaWorks at Netherlands Enterprise Agency (RVO), The Hague, 13th of September

Our member company KodaWorks held a workshop to explore what lies behind Agility and how it may help you. Koda Works offers coaching to help individuals, teams and companies clear their path to innovation.



Crayfish Party by VNF, The Hague, 15th of September

The VNF hosted their annual crayfish party on the beach, where crayfish and drinks were served in a celebratory atmosphere.



Business Skill No 1: Networking with Avanto Ventures, Amsterdam, 27th of September

Antti Rantanen is one of the Founders of Avanto Ventures, a leading corporate venturing advisory in the Nordics. In this event Antti shared his experiences about networking and doing international business. The event was held in a beautiful location in Amsterdam, at the offices of Atlas Fiscalisten.



Young Professionals Brewery Visit & Beer Tasting together with SweCham 17th of October

The FDCC and the SweCham were proud to organise a brewery visit for young professionals at Brouwerij Troost Westergas in Amsterdam.



Meet & Greet with the New Ambassador in The Hague 15th of November

The FDCC was pleased to invite its members to a Meet and Greet event with the new Ambassador of Finland, H.E. Mrs. Päivi Kaukoranta in The Hague. To close the event, networking drinks took place for the members. The event was hosted by our Patron member KONE.



(Photographs by Hanneke Bergsma)

Independence Day party 7th of December

In honor of Finland's 101 years of independence, a celebration was hosted in Rotterdam. The programme included a speech by the new Ambassador, H.E. Mrs. Päivi Kaukoranta as well as music by a Finnish Jazz Quartet.



FDCC YOUNG PROFESSIONALS

The FDCC Young Professionals are in the beginning of their career. They are welcome at all our FDCC events but we also organize special events for this group. You can think of Afterwork Sessions, Workshops and of course our FDCC Mentoring programme.

As a young professional starting your career, it is important to meet other like-minded young adults in the beginning of their working life. The FDCC Young Professionals club is open for all our members under 35 years of age and is designed to provide a networking platform for our young members and address the challenges that they might face. The YP coordinators are themselves young professionals, ready to help other YP's with studying, looking for an internship or starting a career by offering interesting events and afterwork gatherings.

Our YP Members enjoy the following benefits:

- Discounted membership price
- Take part in the bi-yearly mentoring program
- Use the networking opportunities to meet other YP's as well as get connected to senior professionals in our member companies and other Nordic clubs
- Get advice on studying and starting a career in Finland or in the Netherlands
- Attend seminars and events for the YP's about various business and work-life topics
- Attend all FDCC and Swedish Chamber events, often at a discounted price.

Mentorship program:

During 2018 we kicked off the third mentoring program. During this program Young Professionals get the chance to discuss their career path and struggles along the way with a more experienced member. Part of this program is individual, consisting of meetings with their mentor and homework they get through these meetings. They might also visit each other's work places or go to an (FDCC) event together. The other part consists of shared meetings, where you discuss your progress and learn from a speaker with a focus on a certain topic, such as about networking skills and personal branding and business image. We kicked off the program in March 2018 at Ponte Arcari, over a dinner with speakers who showed us how to get most out of the program. With useful tips from Mari Tasanto from HRM Partners our mentors and mentees started, feeling energized, on their path together. Some of these events were also open to other members, but free for mentoring program participants, because of their general usefulness for business.



JOHANNA RAIVIO
YP Coordinator 2018



ANNE BERGSHOEFF
Vice- Chair

NORDIC COOPERATION

For the FDCC, Nordic cooperation is extremely important. This year we had the pleasure of hosting two successful events together with the Swedish Chamber of Commerce, Danish Dutch Business Club and the Norwegian Dutch Chamber of Commerce. We hope to engage in even more co-operation and organize joint events in the following years.

Flokk company visit, 14th of June

The Nordic Chambers and Business Club organised an inspiring company visit to Flokk's innovative Design Center in Rotterdam. Flokk is the European leading manufacturer of high-quality working place furniture and owner of the brands HÅG, RH, RBM, BMA, Malmstolen and Offecct.

#NordicTalks2018, 11th of October

Together with the Nordic Chambers, we organized the Nordic Talks 2018. The topic was diversity and was held at Epicenter in Amsterdam. The moderator was Stefan Wijers. Keynote speakers included Lena Herder, from IKEA B.V Netherlands, Wenche Fredriksen from Accenture, Lotta Gunnarsson from Booking.com, Caroline van Nieuwkerk from, ISS and Erna Versteegden from The Changery. All these companies consider diversity extremely important and have a well-adjusted policy within their company regarding diversity. #NordicTalks is designed for sharing experiences, knowledge, and inspiration from others to get new insights on how to move forward and reach important policy goals in your own environment. During the event insights were shared especially regarding what can be learned from some of the leading Nordic companies and their take on diversity.



(Photographs by Hanneke Bergsma)

FDCC IN FINLAND



SARI KUVAJA

FDCC in Finland Committee
T-Media Oy



LOEK VAN DER HELM

FDCC in Finland Committee
Telia Company



MARK VAN DER PUTTEN

FDCC in Finland Committee
Thunderbite Ltd.

Extending the FDCC to Finland has been on the our agenda for a while now. Last year this became reality, with our active FDCC in Finland Committee taking charge of starting things off. The kick-off event at the residence of the Dutch Ambassador

in Finland, H.E. Mr. Cees Bansema marked the beginning of this new-found co-operation. We are excited to see where the entrepreneurial spirit will take the Finnish-Dutch business community and we look forward in getting to know them better.

Kick-off Event in Helsinki, 20th of March

During the business trip to Helsinki the founding meeting of the Finnish-Dutch Chamber network in Finland was held at the residence of the Dutch Ambassador in Finland, H.E. Mr. Cees Bansema.



(Photographs by Hanneke Bergsma)



Meet & Greet the Finnish Dutch Business Network in Finland 30th of August

This was the second FDCC event hosted in Finland. Accountor hosted a meet & greet where the Finnish Dutch Business Network could connect and meet properly for the first time. For many, this was their first contact with the FDCC and we were happy to see the great interest.



(Photographs by Olli-Pekka Orpo)

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FINANCES 2018 OF THE FINNISH DUTCH CHAMBER OF COMMERCE

Finnish Dutch Chamber of Commerce
 FAO: Mr. P. van der Heiden
 's-Gravendijkwal 64
 3014 EG ROTTERDAM

Nieuwegein, February 12th, 2018

Dear Sir,

In accordance with your request, we have compiled the financial statements as per December 31st, 2018 of the Finnish Dutch Chamber of Commerce.

These financial statements are based on the accounting records of the Chamber as well as on additional information as provided to us.

Yours faithfully,

Marien van Laar
Accountor Nederland B.V.

BALANCE SHEET 31 DECEMBER 2018

	31-12-2018	21-12-2017
	€	€
ASSETS		
Inventory	483	725
Loan EU/Nordic account	-	-
Bank	12.753	11.652
Prepaid expenses/Receivables	-	-
Debtors	-	-
	13.236	12.727
LIABILITIES		
EQUITY 1-1	10.786	9.181
Result current year	1.981	1.605
EQUITY 31-12	12.767	10.786
PAYABLES	469	1.941
	13.236	12.727

FINANCIAL STATEMENT PER 31 DECEMBER 2018

	BUDGET	INCOME	EXPENSES	BALANCE	BALANCE 2017
	€	€	€	€	€
Income					
Membership Fees	22.000	23.074	-	23.074	19.317
Membership Fees: new	1.500	1.828	-	1.828	2.292
Miscellaneous	-	0	-	0	-
TOTAL INCOME	23.500	24.902	-	24.902	21.609
Expenses					
<u>Board & Office</u>					
Office Allowance	4.750	-	4.750	-4.750	-4.250
Office Travel	3.000	-	2.810	-2.810	-3.048
Office Other	1.000	-	2.600	-2.600	-886
Board	1.750	-	1.176	-1.176	-970
<u>Marketing costs</u>					
Printings	2.600	-	2.251	-2.251	-2.648
Sponsoring & Promotion	1.000	-	500	-500	-1.761
Website & Newsletter	1.000	-	1.196	-1.196	-325
Representation	500	-	1.049	-1.049	-197
Other	200	-	450	-450	-
<u>Other cost</u>					
Depreciation		-	242	-242	-
Accountant	400	-	417	-417	-316
Miscellaneous expenses	300	-	215	-215	-223
TOTAL EXPENSES	16.500	-	17.656	-17.656	-14.624
<u>Chamber Events</u>					
Income	-	4.886		4.886	6.332
Expenses	7.000		10.151	-10.151	-11.712
BALANCE CLUB EVENTS	-7.000	4.886	-10.151	-5.266	-5.380
NET RESULT	-	29.788	27.807	1.981	1.605

NOTES TO THE FINANCIAL STATEMENT

BALANCE SHEET		31-12-2017	31-12-2018
Inventory			
This item can be specified as follows			
Book value	1-1	725	-
Investments		-	725
Depreciation		242	-
Bookvalue	31-12	483	725
Payables/Accruals			
This item can be specified as follows			
Accountant		350	316
Events		100	-
Green motion		-	887
Inventory		-	725
Banking fees		19	13
		469	1.941

BUDGET 2019

BUDGET	BUDGET 2019
INCOME	
Membership fees	25.000
New members	1.000
Miscellaneous income	0
Total income	€ 26.000
EXPENSES	
Board & Office	
Office allowance	-5.000
Office travel	-3.000
Office other	-4.250
Board meetings & travel	-1.500
Operating costs	
Printings	-2.500
Website & newsletter	-2.000
Other marketing cost	-1.450
Administration	-900
Total expenses	-€ 20.600
Events	
Event income	
Event expenses	-4.000
Event income YP's	
Event expenses YP's	-2.000
Total events	-€ 6.000
NET RESULT	-€ 600

Words of the Treasurer

The focus of the activities of Finnish Dutch Chamber of Commerce is in serving its members and creating events and content that best respond to the members' interests. It is therefore encouraging to see growth in the number of memberships in 2018.

Income from membership fees in 2018 exceeded the budget by €1.4k. This was due to new members but also an increase in the annual membership fee (+5 % compared to the previous year). As the membership fee continues to be the main source of income, keeping the current members as well as finding new ones is vital for the Chamber. While a cautious view on the number of members has been taken for 2019, the Board has budgeted a 3% increase to the annual membership fees.

FDCC had a busy events calendar in 2018 and while costs were higher than budgeted, these were offset with event income, ending up with a positive balance (+€1.8k). Events continue to be in the focus of the Chamber's activities in 2019.

In line with the aim to further professionalise FDCC, in October 2018 the Board decided to rent a working space for the Office at the Finse Huis in Rotterdam. This however meant that the office costs exceeded the budget by €1.6k. Budget for 2019 reflects the office rent, and is the main cause for the increase in office costs.

Overall, the Chamber is financially stable and has an equity position to continue and further develop its activities.



As the membership fee continues to be the main source of income, keeping the current members as well as finding new ones is vital for the Chamber.



MERVI BARTH

Treasurer



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Ambassador of Finland H.E. Ms Päivi Kaukoranta

Ambassador of the Netherlands H.E. Mr Cees Bansema

HONORARY MEMBERS

Ecocorp Mr Johan Hellman

Timonen International Mr Pekka Timonen

JH-Systems Mr Jan Hogen

Profici Mr Ismo Vaittinen

PATRONS

Accountor Mr Guido Wellig

Mr Frank Mostert

Mr Ivor van Schaik

Ms Joyce Schimmel

Mr Visa Koskiahde

Anthony Veder Group N.V. Mr Jan Valkier

Ms Danielle Buzalko

KONE B.V. Mr Harold Bussing

Mr Wim Koster

Nokia Mr Ruud Klein Schiphorst

Ms Mirva Hakalin

Mr Michiel Dirven

Mr Jochem Garritsen

Mr Eric Kroon

Mr Edwin Rots

Reaktor Mr Ville Himberg

Mr Nizar Jouini

Ms Siru Kallström

UPM Kymmene B.V. Mr Jan Vollaard

Mr Peter van Beek

Mr Robin Post

Mr Jesse Rep

CORPORATE MEMBERS

Amer Sports Corporation Mr Richard Grotendorst

Mr Bas Heering

Boskalis Terramare Mr Hannu Tomperi

eSystems Nordic Mr Mika Moisander

F-Secure Ms Pascale Blanksma

Finnair Oyj Nicolas van Stappen

Fourkind Mr Mikko Pajulahti

Handelsbanken Nederland Mr Carl Hannuksela

Heeros Mr Matti Lattu

Mr Garik Bagdasarov

Horton International Mr Ton van der Weegen

If P&C Insurance Ltd Mrs Elly van der Reijden

IMC Mr Roland van der Graaf

Junttan Mr Ilkka Nikkilä

Koda Works Mr Erik Klein Nagelvoort

Ms Kukka Ahti

Kuori Ms Maria Jokelainen

Kyrö Distillery Company
repr. by Gusta Brands Mr Rimen Jevgeny

Lars Krogus Oy Ab Ms Hanna Kivelä

Loyens & Loeff Mr Ton Stevens

Neste Netherlands B.V. Ms Katja Kulmala

Mr Albert Fredriksson

Nordkapp Mr Matti Mölsä

Outokumpu Stainless Mr Frank de Meijer

Sanoma Media Netherlands Ms Gieta Veersma

Scandinavian Seasons B.V. Mr René Köhler

Spliethoff's
Bevrachtungskantoor B.V. Mr Gerard Bos

Stora Enso Amsterdam B.V. Mr Gert-Jan Roode

Sympa Nederland B.V. Mr Berend van Berkel

Verbrugge Terminals B.V. Mr Martin Verbrugge

Voigt Travel Mr Cees van den Bosch

Wärtsilä Netherlands B.V. Mr Frank Kevenaer

INDIVIDUAL MEMBERS

Abbott	Ms Camilla Mattson
Aholainen Colour Design	Ms Liisa Aholainen
Amsterdam Institute of Finance	Ms Paula Jääskeläinen
Ashland	Ms Satu Varis
Atlas Fiscalisten	Mr Ivo Kuipers
BaseN Corporation	Mr Johan Helsingius
Buro Ballonvaarder	Ms Marit van Mill
CBRE Global Investors	Ms Riitta Tiala
CEVA logistiscs	Ms Satu Schroderus de Rooij
Cluetail Oy	Mr Jos Schuurmans
Conleon B.V.	Mr Leo Wiegel
Dib International Consultancy Services	Ms Laura Dib
Draka	Mrs Mervi Lepistö
Embassy of Finland	Mr Eero Vento
Embassy of the Netherlands	Ms Venla Virkamäki
Fibox Benelux	Mr Joost Koekenberg
Finnish Fibreboard Benelux	Mr Ron Lindenaar
Finnish Seamen's Church	Ms Pauliina Tuomanen
	Mr Tapio Leinonen
Fintra Waalwijk B.V.	Mr Joost van der Valk
Fitness Academy Amsterdam	Ms Nana Berg
Flexchemie	Mr H.W.F. Trompetter
Hanneke. Communicatie & PR	Ms Hanneke Bergsma
Healthland B.V.	Mr Patrice van der Heiden
HRM Partners	Ms Mari Tasanto
ING	Ms Hanne Österberg
I on Image	Ms Jenni Ryyänen
Jaatinen B.V.	Ms Marja Jaatinen
Jansen-Wijsmuller & Beuns B.V.	Mr Peter van Reenen
J&J Systems Intl. Consultancy	Mr Joseph Gonsalves
Karlundo	Ms Karla-Maria Toiviainen
Market Explorer	Mr Fredrik Jirlow
Mervision	Ms Mervi Leveelahti

Monday Brand Advisory	Mr Michiel Maandag
Nomadic International Business Psychology	Mr Frederik Fogelberg
NXP Semiconductors	Mr Olli Hyyppä
Online Betaalplatformen	Mr Richard Straver
Opti-Light International	Ms Marja Minczeles
Paardekooper Business Service	Mr Cornelis Paardekooper
P-Plant BV	Ms Pirta Luolamaa-Vollebregt
Rapala B.V.	Mr Olli Aho
RASIA- Insightful Analytics	Mr Ilkka Rasi
Renaissance Amsterdam Hotel	Ms Sonja Meskanen
SANA	Ms Eliisa van Emmerik-Pukkila
Sanders Project Adviezen	Mr Hugo Sanders
SATU projects & advice	Ms Satu Siiskonen
SkiFinland.eu	Mr René Harte
Skip Red	Mr Marc Wullings
Sony Mobile	Ms Maarit Sandelin
Studio Olli-Pekka Orpo	Mr Olli-Pekka Orpo
Suomi House JARI	Mr Jari Einiö
T-Media Oy	Ms Sari Kuvaja
Telia	Mr Loek van der Helm
The Store	Ms Sanna van Look-Peltonen
Thunderbite	Mr Mark van der Putten
TMF Group	Ms Mervi Barth
TradeMill	Ms Petra Wullings
Unelma Beauty	Ms Marika Malin
Unilever	Ms Sanna Tauriainen
VANAD Group	Ms Susanna Nevalainen
Van Gerwen Holding	Mr Perry van Gerwen
VDL Bus & Coach Finland Oy	Mr Henrik Mikkola
Vereniging Nederland-Finland	Mr Rune Frants
Way for Wellness	Ms Tuire Niinimäki
We Build Homes	Ms Taru Lehtonen
3point Ltd.	Mr Jonne Davidsson
	Ms Hanna-Leena Pyykkönen

YOUNG PROFESSIONALS

APM Terminals Management B.V.	Ms Eveliina Ojala
Circle Economy	Ms Tia Alahuhta
Crown Relocations	Mr Mikko Loikkanen
De Brauw	Ms Miranna Kuivas
Finnish Ministry of Foreign Affairs	Ms Tia Puumalainen
European Network of Living Labs	Ms Ines Vaittinen
Global Off-Grid Lighting Association	Ms Laura Sundblad
IDEXX Laboratories	Mr Michiel Maandag
Into Consultancy	Mr Niklas Vaittinen
Jenna Rutanen Photography	Ms Jenna Rutanen
Mammoet Decom	Mr Simke Talsma
Gladwell Academy	Ms Johanna Raivio
Oracle	Mr Jere Lehtinen
Prochronos	Ms Siru Lehtinen
Recycling Avenue	Ms Siiri Hatakka
Royal Haskoning DHV	Ms Johanna Pajari
	Mr Timo van Workum
RVO	Ms Anne Bergshoeff
Studio Puisto Architects	Mr Willem van Bolderen
Underwriters Laboratories	Mr Kari Anttila
UPS Supply Chain Solutions	Mr Stefan de Jager
Vainu	Ms Teele Luga
	Ms Hetty Korsten
	Mr Tuomas Oranen
	Mr Otto Pyykkönen
	Ms Tuuli Tiihonen
	Ms Linda Venetkoski

STUDENTS

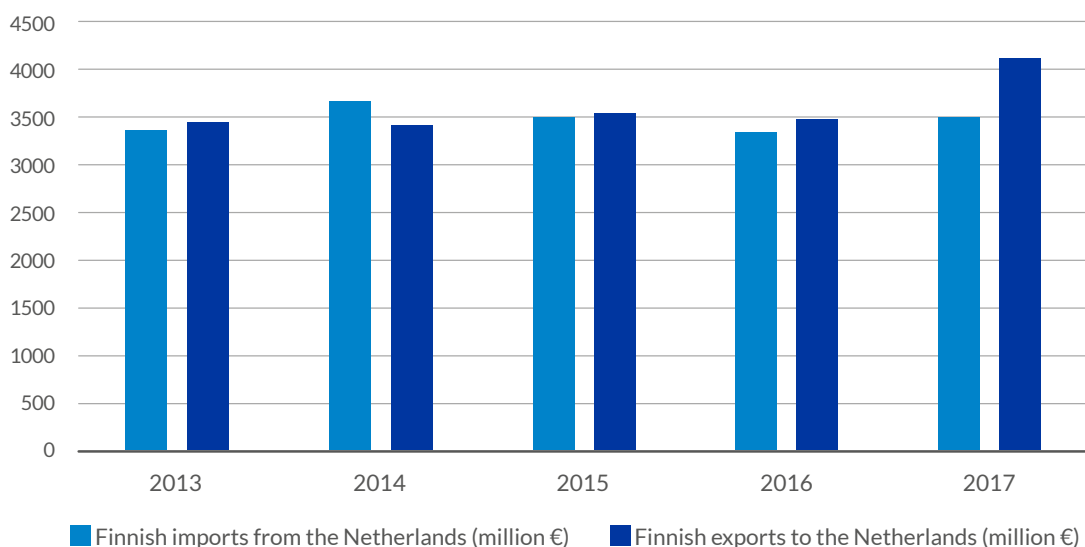
Maastricht University	Mr Marcus van Dijk
University of Helsinki	Ms Anna Häkkinen
The Hague University of Applied Sciences	Ms Saara Jokela
University of Amsterdam	Ms Sonja Karvonen
	Ms Sina Helena Widig
Rotterdam Academy	Ms Jasmin Kuusinen
Leiden University	Ms Veera Lehtinen
Rotterdam School of Management	Mr Eetu Malkamäki
Vrije Universiteit Amsterdam	Ms Ronja Piippo
University of Turku	Ms Emmi Ristimäki
Tilburg University	Mr Timo Antero Saarinen
Xamk South Eastern Finland UAS	Ms Askana Susi
University of Utrecht	Ms Loviisa Vähävuori

BUSINESS INFORMATION

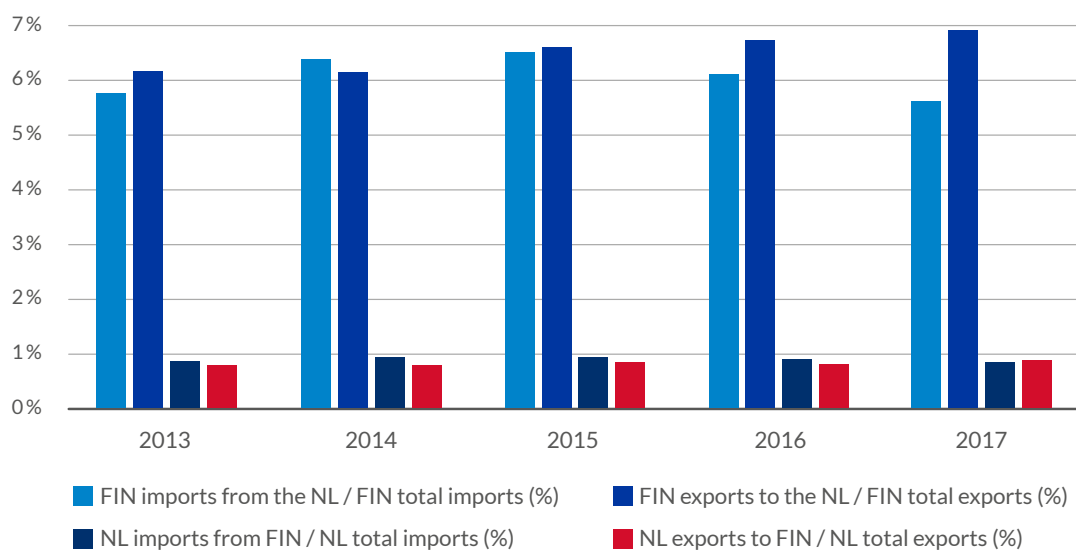
Table of Finnish-Dutch imports and exports:

	Finnish imports from the Netherlands (million €)	Finnish exports to the Netherlands (million €)
2013	3373,82	3456,55
2014	3688,26	3423,91
2015	3537,12	3556,66
2016	3350,42	3484,93
2017	3509,93	4126,01

Finnish imports and exports from and to the Netherlands



Relative imports and exports





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Chamber of Commerce
Noordendijk 2
3311 RP Dordrecht
+31 6 5336 0937
info@fdcc.eu
www.fdcc.eu

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