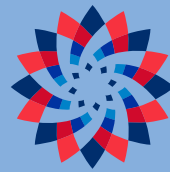


finnish dutch
chamber of commerce

Annual Report 2015







finnish dutch
chamber of commerce

Annual Report 2015

**Finnish Dutch
Chamber of Commerce**
Noordendijk 2
3311 RP Dordrecht
+31 6 5336 0937
info@fdcc.eu
www.fdcc.eu

Layout: Into Consultancy



DRIVEN BY **BIOFORE**



The Biofore Concept Car challenges conventions in car manufacturing.

The majority of the parts traditionally made from plastic are replaced with advanced biomaterials without compromising quality and safety.

Created by a new generation of talent from Helsinki Metropolia University of Applied Sciences with next generation biomaterials by UPM – The Biofore Company. This is a car that drives real sustainable change.

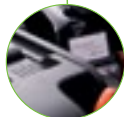
www.bioforeconceptcar.upm.com



UPM BioVerno is a wood-based renewable diesel which will reduce greenhouse gas emissions by up to 80% compared to fossil fuels.
upmbiofuels.com



UPM Grada is a thermoformable wood material with unique forming properties.
upmgrada.com



UPM Rafilac's labels have been manufactured using the latest adhesive technology and solvent free production processes.
upmrafilac.com



UPM Formi is a recyclable biocomposite manufactured from cellulose fibre and plastics.
upmformi.com



finnish dutch
chamber of commerce

Content

| | |
|--|----|
| Introduction to the Finnish Dutch Chamber of Commerce | 1 |
| Words of the Honorary Chairperson | 2 |
| The Board of the Finnish Dutch Chamber of Commerce | 3 |
| The Office of the Finnish Dutch Chamber of Commerce | 5 |
| Members | 5 |
| Events | 7 |
| The FDCC Business Trip to SLUSH2015 in Helsinki | 11 |
| Young Professionals in the Finnish Dutch Chamber of Commerce | 13 |
| Finances 2015 of the Finnish Dutch Chamber of Commerce | 17 |
| Balance sheet 2015 | 17 |
| Statement of income 2015 | 18 |
| Budget 2016 | 19 |
| Words of the Treasurer | 20 |
| Member list per 01.01.2016 | 22 |

Introduction to the Finnish Dutch Chamber of Commerce

During the Annual General Meeting of 2016, on March 17th, it was decided that the name of the Finnish Dutch Trade Guild would be changed into Finnish Dutch Chamber of Commerce. This new name is much more modern and fits better to our present position and status of business network organisation. Although we look back to 2015 in this Annual Report we decided to use already our new name.

The Finnish Dutch Chamber of Commerce is a unique non-profit organization for Finnish-Dutch relations with business content. We provide a networking platform for our members; companies that have bilateral interest between Finland and The Netherlands, and business professionals with ties to both countries. We believe in the power of Finnish and Dutch business relations. We offer professionals a way to share their common interest in Finnish-Dutch connections.

Companies and professionals join us for various reasons: they see us offering possibilities to develop their business opportunities, increase their business knowledge and widen their network of interesting people, and to create new personal and business related contacts. We also support the personal development of our members and help people to share experiences about the Dutch-Finnish business and business culture.

Our members are passionate and voluntarily willing to share their knowledge, experience, and support to empower the existence of the Chamber. These members form the core of the activities of the FDCC and they are very valuable to us. We offer for our member companies possibilities to present themselves and their business through hosting, organizing and sponsoring FDCC events, and therefore are welcoming any new discussions for co-operation opportunities.

We also work with different stakeholders and other bilateral business clubs, like the Swedish Chamber of Commerce, the Danish Dutch Business Club, FinnCham Network, Team Finland, the Embassies of Finland and The Netherlands. New collaborations are continuously looked for as they offer great opportunities for widening our services and network for our members.

We have identified three main member groups: Corporate members, Individual business professionals & entrepreneurs, Young Professionals & Students. Besides the common FDCC services all these groups have needs for their own services. We are aiming to offer more specific services for these groups. The new mentoring program for 2016 is a great example: through this program we can help the young professionals with their personal growth and also



We offer professionals a way to share their common interest in Finnish-Dutch connections."

provide new insights for our more experienced members. Also for our corporate members we are planning more custom made services.

Today business professionals are facing various challenges in the demanding international environment. That is why the Finnish Dutch Chamber of Commerce aims to offer a hand to support our members to survive even better in this environment. We want to show that networking does not always need to be serious business and that business can be fun too.

Words of the Honorary Chairperson

The Finnish Dutch Chamber of Commerce is doing great work in bringing the business-minded Dutch and Finns together. As the new Ambassador of Finland, it has been a pleasure to see the commitment of the Chamber to enhancing trade cooperation between Finland and The Netherlands.

Finland and The Netherlands both have a strong interest in international trade, both are export-oriented economies. We also share many challenges in terms of societal development and economic outlook. In some respects we are different: while The Netherlands is the second most densely populated country in the European Union, Finland has to struggle with long distances and keeping the whole country populated. The Netherlands has far more experience in making the most of cultural diversity.

Both Finland and The Netherlands are open and democratic societies. We both are also known for an excellent education system and score high in the Program for International Student Assessment (PISA).

Finland is going through difficult times economically. We have suffered an extraordinary combination of adverse economic shocks in recent years: the decline of the smartphone business in Finland and the decrease in exports to Russia to name a few.

The Netherlands has risen from 8th to 5th place in the Global Competitiveness Report 2015 – 2016, published by the World Economic Forum. Recovering from the economic crises has been fast. The politics of Dutch government in the macro-economy level and the reforms in the finance and labor market have contributed to the growth. The pragmatic view the Dutch have taken on the economic crises and on reforms has certainly helped a lot. Much can be learned from the Dutch in tackling the economic crises.

Finland ranks second globally for innovation according to a recent report from the World Economic Forum. Startups are a source of inspiration for many young Finns. SLUSH attracted a large delegation from The Netherlands. One particular example of Finnish innovations could be mentioned: A yellow blob that sensors how much waste the container contains, which determines the optimum interval for emptying the container and the best route for garbage trucks to take. The inventor of this blob, Mr. Pirkka Palomäki, has

**“ Finland and
The Netherlands
both have a
strong interest
in international
trade.”**

been invited to TedX Binnenhof in The Hague in March. This is a positive example of an innovation contributing to sustainable development and in urban well-being, a topic which the Dutch are championing also during their EU presidency.

Team Finland in The Netherlands has an important role in sharing the information about the opportunities in the Dutch market and encouraging entrepreneurs from Finland to explore the opportunities in The Netherlands and vice versa. To be a team, different players are needed. I want to thank you all!



Katri Viinikka

Ambassador of Finland to the
Kingdom of The Netherlands

The Board of the Finnish Dutch Chamber of Commerce

Thank you for the year 2015 and successful 2016!

Last year, our Board started asking our members' opinions about a name change. The positive feedback surprised even us. The feedback we got, showed that our 29-year-old, Guild has clearly approached a serious, grown-up age, and is mature to carry the new name: Finnish Dutch Chamber of Commerce.

Within the last years, the FDCC has been raised to a serious professional level with the work of many eager members and board members. I am extremely proud been given the possibility to work with these very driven people, and so provide our members even better services now, and in the future.

The more professional touch can be seen also in our FDCC Office, where the workload has increased. Patrice van der Heiden, our general manager and irreplaceable asset, has got implementation support from a trainee, Heidi Alsio for five months during 2016.

This year, our Board is breaking some records; I dare to claim that we have a younger board than ever, with women majority. The division reflects also the change in our members; the diversity is raising, not only with gender, but with age, professionalism and company size.

This year the Board says good-bye and thank you for our long-term Board member, treasurer and vice chair, Ismo Vaittinen. Ismo's important role as a treasurer will be taken over by Anniina Vänskä, new member in the board. Vice Chairman's role is handed over to Mikko Ylä-Kauttu, from our Patron, Nokia, and a board member since last year.

Kari Anttila, the driving force for years for the Young Professionals chapter, will give way for

our new board members: Sanna Tauriainen and Anne Bergshoeff. Sanna will take care of the YP After Work Sauna events. Anne takes care of our running team, as well as our mentoring program, together with Mikko.

We also thank two ladies, Netta Tiippana and Nella Baerents, who both have done their good share serving the FDCC. Whereas, Tia Puumalainen, from the Embassy of Finland, will step in to strengthen further our co-operation with the Embassy. Our two well-settled board members Susanna Nevalainen and René Köhler continue this year their valuable work in the board. And although not in the board we can also always rely on our trustful cultural attaché, Jan Hogen.



We are ready to deliver another great year of services for you."

With this team we are ready to deliver another great year of services for you, and all members of Finnish Dutch Chamber of Commerce.



Petra Wullings

Chairperson FDCC



The Office of the Finnish Dutch Chamber of Commerce

The introduction of the Patron membership, the launch of the new website, over 50 member mutations, almost 2.500 incoming and 1.500 outgoing e-mails, the organisation of the SLUSH business trip to Helsinki, involved in the founding of the committee Finland 100, organisation of member events, Team Finland meetings, meetings with the Swedish Chamber of Commerce and the Danish Dutch Business Club, farewell to our former Honorary Chair, joint event Dutch EU presidency with eight European Chambers and/or business clubs; it was again an interesting and challenging year.

Members

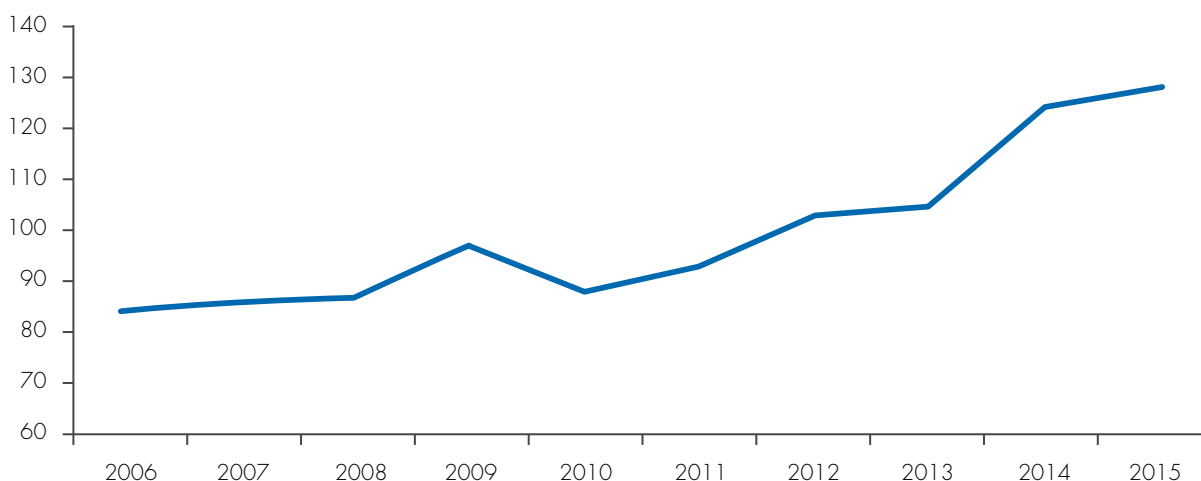
In 2015 we introduced the Patron membership. Patrons are prepared to offer a bit more support

to the Chamber, not only because of the higher membership fee but also for example by hosting an event. In return Patrons get more exposure as well as an invitation for the annual Patrons Luncheon with the Ambassador of Finland.

Also last year the total number of Finnish Dutch Chamber of Commerce members was growing. We registered many new members but also quite a few members returned to Finland. Also several students and Young Professionals flew out over the world. Per the end of the year we had 128 members.

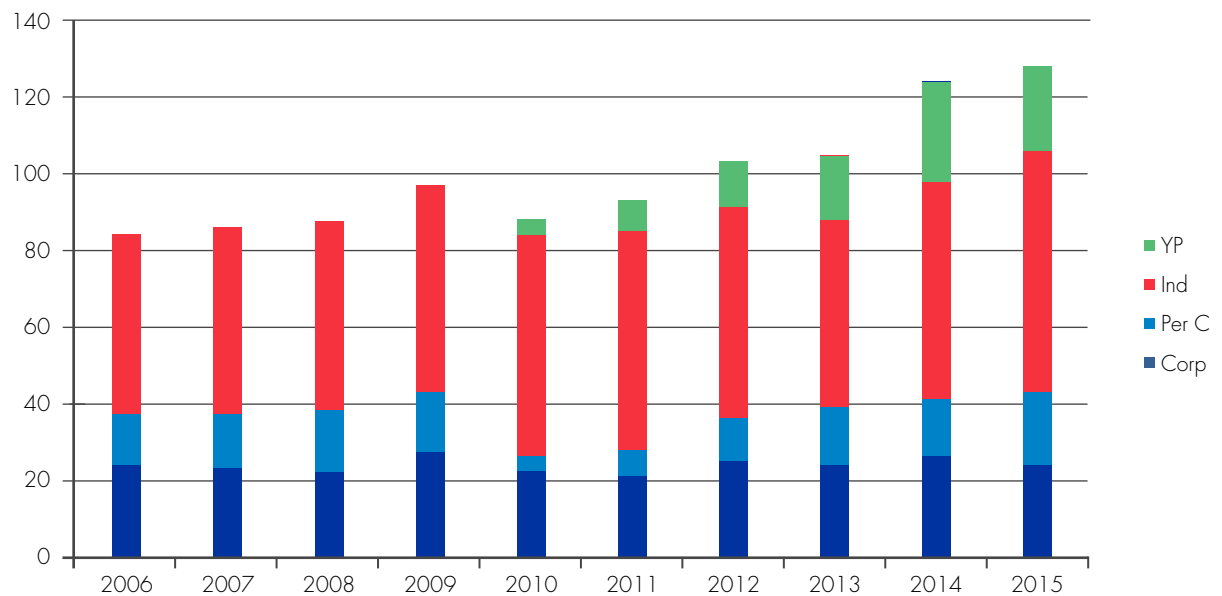
The membership fees in 2015 were: € 300 for Corporate Members, € 120 for Individual Members, € 60 for Young Professionals and € 30 for Students and Personal Corporate members. Patrons paid € 750.

TOTAL MEMBERS

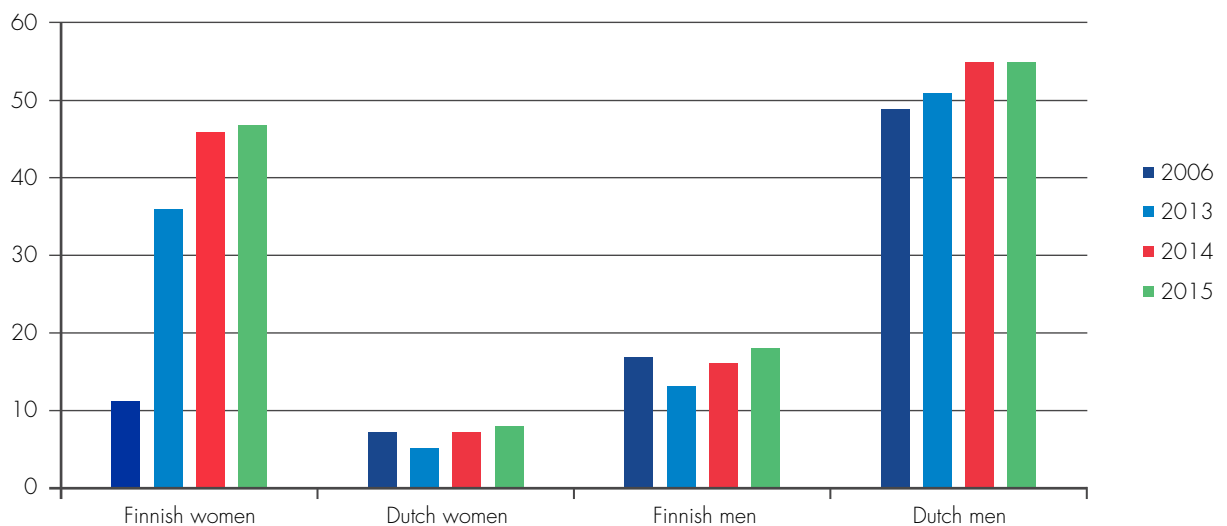


| MEMBERS PER 31/12 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------|------|------|------|------|------|------|
| Corporate member | 22 | 21 | 25 | 24 | 26 | 24 |
| Personal corporate member | 04 | 07 | 11 | 15 | 15 | 19 |
| Individual member | 58 | 57 | 55 | 49 | 57 | 63 |
| Young professional | 04 | 08 | 12 | 17 | 26 | 22 |
| Total | 88 | 93 | 103 | 105 | 124 | 128 |

MEMBERS DISTRIBUTION



MEMBERS DISTRIBUTION BY GENDER AND NATIONALITY



Events

Also in 2015 we could offer a wide range of events throughout the whole year. And as usual most were business oriented but together with the VNF we also organised the traditional Midsummer event and a Crayfish party. Finnish Dutch Chamber of Commerce members could also join several events from the Swedish Chamber of Commerce. Besides these events the Swedish Chamber organised a workshop Tuff Leadership Training with two sessions, a Business Women Program and an Entrepreneurs Café and also these were open for our members.

Some of the events we like to highlight. In 2015 our Young Professionals started with After Work Sauna's; they had four of those during the year. These will continue in 2016.


Our Annual General Meeting was hosted by the Ambassador of Finland in the Residence. Keynote speaker was Aleksi Malmberg of the Finnish Cultural Institute who talked about the link between business and culture. During the Meet & Greet in June many of our members

could present themselves with elevator pitches. This event was hosted by our Patron Accountor.

In 2015 we again organized a SLUSH business trip. With a large delegation of 16 participants we visited Accountor, Adventure Club and the Finnish Chamber of Commerce. During the SLUSH days our delegation met Mrs Neelie Kroes, special envoy of Start-Up Delta who also visited SLUSH.

Already for several years we have a very fruitful cooperation with the Swedish Chamber of Commerce and the Danish Dutch Business Club. Our Nordic Business Forum took place in September and was hosted by PwC. Besides this cooperation we were also part of a broader European cooperation. Because of the Dutch EU Presidency in the first half of 2016 the British, Danish, Finnish, French, German, Italian, Spanish and Swedish Chambers of Commerce/Business clubs organised a joint event in Amsterdam. In 2016 we would like to continue this cooperation and again organise such a joint event.



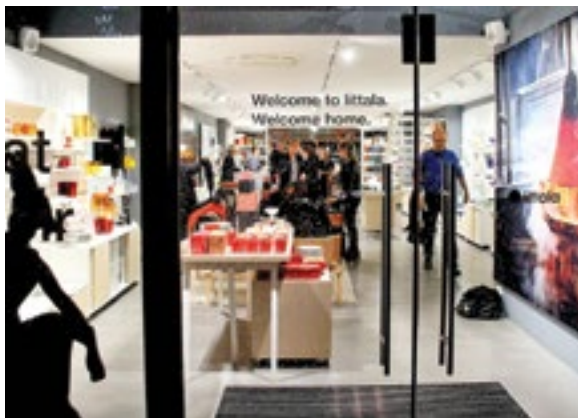
|  DAY | EVENTS | |
|---|---|----------------------|
| 12.03 | Master Class Luncheon with Ton Büchner | (SweCham) |
| 19.03 | Annual General Meeting | (FDCC) |
| 29.05 | After Work Sauna Rotterdam | (FDCC YP) |
| 11.06 | Meet & Greet at Accountor | (FDCC) |
| 19.06 | After Work Sauna Amsterdam | (FDCC YP) |
| 20.06 | Midsummer | (FDCC/VNF) |
| 12.09 | Crayfish party | (FDCC/VNF) |
| 17.09 | Nordic Business Forum | (SweCham/DDBC/FDCC) |
| 08.10 | After Work Sauna Den Haag | (FDCC YP) |
| 10.11 | Company visits: Accountor, Adventure Club | (FDCC) |
| 11.11 | SLUSH – Helsinki | (FDCC) |
| 12.11 | SLUSH – Helsinki | (FDCC) |
| 18.11 | After Work Sauna Iittala/Amsterdam | (FDCC YP) |
| 19.11 | Global economy seminar Handelsbanken | (SweCham) |
| 06.12 | Finnish Independence Day event | (FDCC/VNF/EmbChurch) |
| 16.12 | Joint event Dutch EU Presidency | (8 EU Chambers) |



Patrice van der Heiden
General Manager FDCC







FDCC Business Trip to SLUSH 2015, Helsinki Finland

Accountor Company visit

The first visit from FDCC featured Accountor, presented by CEO Asko Schrey. Accountor is primarily specialized in providing accounting services, but the greater vision and offering of the company includes much more than that. From accounting services, they have transformed their business to a digital outsourcing software business. They have developed a unique accounting software for their clients which includes different levels and price ranges of offerings. Each client can therefore choose a package which suits their purposes best, depending on their needs.

Through the development of advanced technologies, the collection and especially interpretation of data has become increasingly important. Accountor is also taking advantage of the data which their software is able to collect and transforms it to added value for its clients. For example, in terms of HR management services, this means that a package can also include detailed demographics about your

employees in accurate, readily calculated numbers. This makes following targets and performance management, among other options, easily available. The vision is to be able to provide their clients with anything they need - "why would they not buy their Christmas trees from us?"

However, as highlighted here, software is not a business - it is the service which provides a personal touch. Customers of Accountor are able to request advice in business decisions such as hiring personnel, or even private decisions such as buying a new car. The software that goes with this service is just as an added bonus.

The Adventure Club visit

The Adventure Club is a digitalization company start-up focused especially on the end-user perspective in their approaches. In addition to the common design-thinking innovation diagram (design + business + technology = innovation), presented here was a fourth factor, strategy, highlighting the importance of



user-centred approaches in the overall strategy of the company. This leads to providing holistic solutions from exploration to execution. The name 'The Adventure Club' refers to the adventurous spirit of exploration, bringing forth the opportunity for discovery of new business opportunities.

Unseen art is the new venture of Marc Dillon, former founder of Jolla, which provides a platform for free downloads of 3D printed art. Featured at SLUSH the real-size 3D print of Mona Lisa was, contrary to traditional museum artefacts, meant to be touched. The 3D printed art project is mainly directed at the community of blind and visually impaired customers.

From his experiences at Jolla and now at the new venture of unseen art, emphasized here was the importance of the community. Today, initiatives such as crowdsourcing allow start-ups to directly find, address, even validate concepts with potential customers. Community is the new ecosystem, and when designing for an existing community the most important factor of the start-up should be to serve this crowd. Involving the users from the start can be a powerful tool in growing the company with the customers, as well as growing the customer base that it is able to reach.



Ines Vaittinen

Member of the FDCC and participant in the SLUSH business trip



Young Professionals of the Finnish Dutch Chamber of Commerce

Young Professionals club is open for our members under 35 years and it is especially designed to address the following challenges that our young members might have:

- 1** *Students face the challenge to find a local professional network and good internship placement and graduate assignments;*
- 2** *Graduates are challenged by finding a job and starting up one's career;*
- 3** *(Self-)employed find themselves questioning the next steps in life with regards to personal development and career goals.*

To support our members in all these challenges, FDCC has not only organising events for Young Professionals to network, but also introduced a mentoring program. Questions about career and personal development are discussed and our more knowledgeable senior members can help our young members to find their paths in their life. The registration for both, mentors and mentees, is open.

Introduction of #AfterWorkSauna

For Young Professionals the year 2015 started with an introduction of a new service design concept: #AfterWorkSauna. Accelerating networking and business opportunities within the Finnish Dutch community, we aim to introduce unforeseen networking events. Our guest steamers, 'löylyn heittäjät', are sponsoring these events with their human capital that they have already harvested in their professional careers in commercial as well as non-profit organization.

The first #AfterWorkSauna was sponsored by Nokia, which continues to connect people globally. Young professionals warmly welcomed Mikko Ylä-Kautta from Nokia to steam the air in the Sauna of the Finse Huis in Rotterdam. Together with his colleague, Mirva Hakalin, Mikko threw the first water on the stones and invited us to discuss the life of an expat.



The participants of the first #AfterWorkSauna-event were graciously rewarded when we received an invitation to the Original sauna boat, thanks to our 'sisu' that we showed to promote the Original Long Drink from Finland. Our Midsummer Eve in Amsterdam was definitely not comparable to any other party that was going on around the globe that very evening. Or can you come up with something better than sailing around the canals of Amsterdam until the late night while relaxing in a hot tub and sauna? #Hölökynkölökyn.



After the summer it was time for diplomacy, negotiation and lobbying. Being the Finnish Dutch Chamber of Commerce, we wanted to learn about how this is done in both, Finnish and Dutch, cultures. Feeling very honored, we passed the gates of the Residence of the Finnish Ambassador on our way to this very special #AfterWorkSauna event. We were welcomed by Tia Puumalainen from the Finnish Embassy and we started our first



debate in the Ambassador's sauna with no less than 80 degrees of heat. After the sauna we had a chance to cool down and learn about lobbying from Niels Marselis of Meines Holla & Partners, and we realized how the best decisions are often made based on quality background information in which lobbyists play an important role.

There might not have been a stove in our last #AfterWorkSauna event of 2015 in Amsterdam, but surely we can still feel the heat! The best Finnish design and art event of the year in the Netherlands was held in November. Iittala had invited #AfterWorkSauna to their brand new flag ship design store in the heart of Amsterdam and hosted this special event. Iittala has a beautiful store on Van Baerlestraat, across another beautiful showcase building of modern art, contemporary art, and design - the Stedelijk museum. These two buildings have much to share: the loved iconic Finnish design objects.





Whereas displayed behind glass and with do not touch -signs in the museum, at littala store you can touch and turn these timeless objects and buy them for your own home as well.

Surrounded by these colorful objects, Liisa Aholainen of Aholainen Color Design, took us on a journey through the origin of colors and how culture and colors influence each other. We learned about the Finnish blue color palette which reflects conservatism, reliability and trustworthiness. Living according to their ideals and believes, these (slightly) stubborn Finns continue to seek for the inner peace and

truth (alone in their own sauna). The orange Dutch people on the other hand are spending their time together instead of alone and striving for social contact and gatherings. To the extent that even sauna becomes a place to socialize. #AfterWorkSauna creates therefore the perfect platform for introverted blue Finns and extroverted orange Dutch to mingle together – at least once you manage to get them in the same sauna after some drinks.

The crown jewel of our evening was the world premiere of the Finnish Aavetango from Paper Veil. This obsessive love story in a form of a tango was splendidly composed together from several intertwined layers, idolizing for example the Finnish habit of singing karaoke and the movie of Match Factory Girl from Kaurismäki. I recommend googling the Aavetango from singer Mara Newman and drummer Hermann Newman. The new era of Finnish tango has just begun!

This edition of AfterWorkSauna was rounded off with Finnish drinks. The drinks also allowed us to test the glassware of littala before making our purchases while enjoying a special discount.





Behalf of #AfterWorkSauna crew and the Finnish Dutch Chamber of Commerce, I'd like to thank everyone involved in #AfterWorkSauna. With all of you we started an urban sauna tradition!



Kari Anttila

Board Member FDCC /
Coordinator of Young Professionals



Mikko Ylä-Kauttu

Board Member FDCC



Finances 2015 of the Finnish Dutch Chamber of Commerce

Finnish Dutch Chamber of Commerce
att. Mr. P. van der Heiden
Musholm 149
2133 HR Hoofddorp

Utrecht, February 9, 2016

Dear Sir,

In accordance with your request, we have compiled the financial statements as per December 31, 2015 of the Finnish Dutch Chamber of Commerce.

These financial statements are based on the accounting records of the Chamber as well as on additional information as provided to us.

Yours faithfully,

Magdalis Mercilia
Accountor Nederland B.V.

Balance sheet December 31, 2015

| | 31-12-2015 | 31-12-2014 |
|------------------------------|------------|------------|
| | € | € |
| ASSETS | | |
| Bank | 11.698 | 11.126 |
| Prepaid expenses/Receivables | 163 | 921 |
| | 11.861 | 12.047 |
| LIABILITIES | | |
| Equity 1-1 | 10.994 | 9.380 |
| Result current year | 480 | 1.614 |
| EQUITY 31-12 | 11.474 | 10.994 |
| PAYABLES | 387 | 1.053 |
| | 11.861 | 12.047 |

Statement of Income per December 31, 2015

| | Budget Balance | Income | Expenses | Balance | Balance 2014 |
|----------------------------|----------------|--------|----------|----------|--------------|
| | € | € | € | € | € |
| INCOME | | | | | |
| Membership Fees | 15.000 | 16.768 | - | 16.768 | 15.024 |
| Miscellaneous | 100 | 55 | - | 55 | 2097 |
| TOTAL INCOME | 15.100 | 16.823 | - | 16.823 | 17.121 |
| EXPENSES | | | | | |
| OPERATING COSTS | | | | | |
| Board | | | | | |
| Fixed allowance | 3.400 | - | 3.400 | (3.400) | (3.000) |
| Meetings & travels | 1.600 | - | 2.616 | (2.616) | (1.657) |
| Representing | - | - | - | - | - |
| Other | 250 | - | 61 | (61) | (251) |
| MARKETING COSTS | | | | | |
| Printings | 500 | - | 25 | (25) | (665) |
| Sponsoring & Promotion | 500 | - | 380 | (380) | (592) |
| Website & Newsletter | 4.500 | - | 5.147 | (5.147) | (1.055) |
| Representation | 300 | - | 488 | (488) | (244) |
| Other | 250 | - | 165 | (165) | (2.256) |
| OTHER COSTS | | | | | |
| Accountant | 400 | - | 375 | (375) | (375) |
| Miscellaneous expenses | 300 | - | 307 | (307) | (280) |
| TOTAL EXPENSES | (12.000) | | 12.964 | (12.964) | (10.375) |
| CLUB EVENTS | | | | | |
| Income | - | 10.137 | - | 10.137 | 5.906 |
| Expense | 5.100 | - | 13.516 | (13.516) | (11.038) |
| BALANCE CLUB EVENTS | (5.100) | 10.137 | (13.516) | (3.379) | (5.132) |
| NET RESULT | (2.000) | 26.960 | (26.480) | 480 | 1.614 |

Budget 2016

INCOME

| | |
|----------------------|----------|
| Membership Fees | 17.900 |
| New members | 1.100 |
| Miscellaneous income | 100 |
| Total income | € 19.100 |

EXPENSES

| | |
|--------------------|--------|
| Board Costs | |
| Fixed allowance | -4.000 |
| Meetings & travels | -3.000 |
| Other (internship) | -4.000 |

| | |
|------------------------|--------|
| Marketing costs | |
| Printings | -1.000 |
| Sponsoring & promotion | -500 |
| Website & newsletter | -1.250 |
| Representation | -500 |
| Other | -250 |

| | |
|-----------------------|-------------------|
| Other costs | |
| Accountant | -400 |
| Miscellaneous | -300 |
| Total operating costs | (€ 15.200) |

| | |
|---------------------|--------|
| Event costs | |
| Mentorship program | -600 |
| Event expenses YP's | -600 |
| Event expenses | -3.300 |

| | |
|-------------------------|------------------|
| TOTAL EVENT COST | (€ 4.500) |
| NET RESULT | (€ 600) |

Words of the Treasurer

Presenting the financials of the Finnish Dutch Chamber of Commerce (later FDCC), at the end of the 2015 still under the name Finnish Dutch Chamber of Commerce, has for years been a nice walk in the park. Although the budgets have not been constructed to be risk avoiding, repeatedly the growth has been faster than budgeted.

Also in 2015 the income part exceeded the budget. This time with more than 11%, partially due to the change in the membership structure and partially because of number of memberships.

As regards to the general expenses two items need to be mentioned. Meetings and travels costs exceeded the budget. The FDCC has gained more and more credibility among different stakeholders and that brings networking opportunities and responsibilities, i.e. also meeting and travel costs. Moreover the costs of our main communication channels Website & Newsletter slightly exceeded the budget due to the modernization of the website.

The budgeted loss of approximately €5.000 regarding Club Events was reduced to a loss of less than €3.500. This result was achieved through generating extra income from the Club Events, thus not through cutting off activities offered to members. This all means that budgeted loss of €2.000 was turned into profit of about €500.

The budget for 2016 shows a challenging net increase of memberships. The additional income is needed to finance ever extending activities of

the FDCC. Also the GM needs to use more and more of his time for the benefit of the FDCC.

The financial status of the FDCC is solid with an equity which serves as a nice back-up for the FDCC, its members and its activities in the future.

“

The financial status of the FDCC is solid with an equity which serves as a nice back-up for the FDCC, its members and its activities in the future.”

I wish to use here the opportunity to give my compliments to the General Manager for the excellent work performed in the area of treasury during the latest years. Only to list his achievements: innovating and creating extra income, keeping an eye on the costs, creating and providing the financial figures to the Board and Annual General Meeting in an accurate and timely manner etc. This has made the role of the Treasurer of the FDCC a pleasure and I can warmly recommend this position to my successor.



Ismo Vaittinen

Treasurer FDCC

KONE, delighting the customer with innovative
People Flow™ solutions in and around buildings



Member list of the Finnish Dutch Chamber of Commerce per 1.1.2016

HONORARY MEMBER

Ambassador of Finland Ms Katri Viinikka

PATRONS

Accountor Mr. Guido Wellig

Ms. Ariane Reedijk

Ms. Nathalie de Jong

Mr. David Koekkoek

Mr. Maarten Barendse

KONE B.V. Mr. Harold Bussing

Mr. Wim Koster

Ms. Jenni Torkkola

Nokia Mr. Mikko Ylä-Kauttu

Ms. Mirva Hakalin

Mr. Michiel Dirven

Mr. Jochem Garritsen

Mr. Arto Sirviö

UPM-Kymmene B.V. Mr. Jan Vollaard

Mr. Peter van Beek

Mr. Robin Post

Mr. Jesse Rep

CORPORATE MEMBERS

Amer Sports Corporation Mr. Richard Grotendorst

Mr. Bas Heering

Anthony Veder Group N.V. Mr. Jan Valkier

Arizona Chemical Ms. Nella Baerents

Mr. Janne Rantala

F-Secure Mr. Aart Jonkers

Finnair Oyj Mr. Dimitri Pennings

Handelsbanken Nederland Mr. Carl Hannuksela

Heeros Mr. Matti Lattu

Ms. Satu Cusell

If P&C Insurance Ltd Mrs. Elly van der Reijden

IMC Mr. Roland van der Graaf

Intertrust Mrs. Ilse Marye Alwon

Mr. Maarten Brood

Mr. Sebastiaan Donner

Loyens & Loeff Mr. Ton Stevens

Outokumpu Stainless Mr. Frank de Meijer

Rokade Advies B.V. Mr. Laurent Knoops

Sanoma Media Mr. Peter de Mönnink

Netherlands Ms. Tiina Staljon

Spliethoff's
Bevrachtungskantoor
B.V. Mr. Gerard Bos

Stora Enso Amsterdam B.V. Mrs. Mirjam Groenland

Sympa Nederland B.V. Mr. Peter Soen

Voigt Travel Mr. Cees van den Bosch

Wärtsilä
Netherlands B.V. Mr. Frank Kevenaar

Ms Pauline Gruntjes

INDIVIDUAL MEMBERS

| | | | |
|--------------------------------|--------------------------------|---------------------------|-------------------------------|
| A Piece of Finland | Ms Ramona Korhonen | NXP Semiconductors | Mr Olli Hyypä |
| Advocaten Van Dijk & VanArnhem | Mr Sip van Dijk | Online Betaalplatformen | Mr Richard Straver |
| Ahola Production Design | Ms Anne-Mari Ahola | Oudkerk | Mr Laykos van Vugt |
| Aholaine Colour Design | Ms Liisa Aholainen | Opti-Light International | Ms Marja Minczeles |
| Atlas Fiscalisten | Mr Ivo Kuipers | Philips Design | Ms Hanne Österberg |
| BaseN Corporation | Mr Johan Helsingius | P-Plant | Ms Pirita Luolamaa |
| CEVA Logistics | Ms. Satu Schoronderus de Rooij | Profici | Mr Ismo Vaittinen |
| Bike Butler | Mr Bert Janssens | Rakennejää RY | Mr Hugo Sanders |
| Binnendoors | Ms Susanna Nevalainen | Rapala | Mr Olli Aho |
| Conleon | Mr Leo Wiegel | Sanders Project Adviezen | Mr Hugo Sanders |
| Crossphase | Mr Maarten Fokkelman | Scandinavian Seasons | Mr René Köhler |
| Draka | Ms Mervi Lepistö | SkiFinland.eu | Mr René Harte |
| EcoCorp | Mr Johan Hellman | Skip Red | Mr Marc Wullings |
| Elin Talen | Ms Eliisa van Emmerik | Suomen Log House | Mr Klaas van Donderen |
| Embassy of Finland | Ms Tia Puumalainen | Suomi House JARI | Mr Jari Einiö |
| European Commission | Ms Päivi Öhman | Thunderbite | Mr Mark van der Putten |
| Fibox Benelux | Mr Joost Koekenberg | Timonen International | Mr Pekka Timonen |
| Finnish Fibreboard Benelux | Mr Ron Lindenaar | TMF Group | Ms. Mervi Barth |
| Finnish Seamen's Mission | Ms Eeva-Maria Ranta | TradeMill | Ms Petra Wullings |
| Finntra Waalwijk | Mr M. van der Valk | Unelma Beauty | Ms Marika Malin |
| Flexchemie | Mr H. Trompetter | Unilever | Ms Sanna Tauriainen |
| Grand Prix Marketing | Ms Maucca Kärki | Van Gerwen Holding | Mr Perry van Gerwen Verbrugge |
| Heathland | Mr Patrice van der Heiden | Terminals | Mr Martin Verbrugge |
| Jaatinen BV | Ms Marja Jaatinen | Vereniging Ned-Fin | Ms Marjo Kool |
| Jansen-Wijsmuller & B | Mr Peter van Reenen | Vertaalbureau Tolkservice | Ms Terttu Jansen |
| JH-Systems | Mr Jan Hogen | WeBuildHomes | Ms Taru Lehtonen |
| Karlando | Ms Karla-Maria Toiviainen | | Ms Heidi Wiander |
| Kati Kookt | Ms Kati Koskinen | | Ms Hanneke Bergsma |
| Laumen Business Law | Mr Jouke Brada | | |
| LUMI communicatie | Ms Marlou Gulikers | | |
| Market Explorer | Mr Fredrik Jirlow | | |
| Mervision | Ms Mervi Leveelahti | | |
| Nomadic International | Mr Fredrik Fogelberg | | |
| Nordic Interior Design | Ms Paula Alarinta | | |

YOUNG PROFESSIONALS & STUDENTS

| | | | |
|---------------------------------|----------------------|---------------------------|--------------------|
| A Piece of Finland | Ms Anna Kelhu | PwC | Ms Miranna Kuivas |
| Adidas International | Ms Katariina Valtimo | Royal Bank of Scotland | Ms Iina Veerman |
| AWA Alexander Watson Associates | Mr Sami Mulari | Royal Haskoning DHV | Ms Johanna Pajari |
| Fiskars | Ms Anniina Vänskä | Underwriters Laboratories | Mr Kari Anttila |
| Gracenote | Ms Minna Raitopuro | Unilever | Ms Marjo Meittamo |
| Hooplot Associates | Ms Iina Ikonen | Unilever | Ms Tuire Niinimäki |
| International Baccalaureate | Ms Netta Tiippana | Aalto University | Ms Ines Vaittinen |
| Into Consultancy | Mr Niklas Vaittinen | Hogeschool van Amsterdam | Mr Petri Järvinen |
| Lingonberry Translations | Ms Sophie Kuiper | Universiteit van Leiden | Ms Anne Bergshoeff |
| Mammoet Decom | Mr Simke Talsma | Universiteit van Leiden | Ms Maria Järvinen |
| Meines Holla & Partners | Mr Niels Marselis | University of Turku | Mr Otto Sillanpää |

CREDITS

Cover: "Helsinki Cathedral in a winter mist" by Visit Finland and "Blue hour in Amsterdam" by Jim Nix are licensed under CC BY 2.0

account+or™

Passion for results

-  **Boekhouding**
-  **Salarisadministratie**
-  **Debiteurenbeheer**
-  **Pre- Incasso**
-  **Incasso**
-  **Crediteurenbeheer**
-  **HR Management**

Waarmee kunnen we u helpen?

Partners:

WE MULTICHANNEL YOUR MESSAGES
ADDCOMMGROUP



finnish dutch
trade guild

Sponsor van:

Accountor Maliebaanloop Utrecht
Korfbalvereniging DVO/Accountor Bennekom



INTO

CONSULTANCY

WEB DESIGN | WEB DEVELOPMENT | GRAPHIC DESIGN
E-COMMERCE | ONLINE MARKETING

hello@intoconsultancy.com www.intoconsultancy.com



finnish dutch
chamber of commerce

**Finnish Dutch
Chamber of Commerce**

Noordendijk 2
3311 RP Dordrecht
+31 6 5336 0937
info@fdcc.eu
www.fdcc.eu